

**Kentucky Division of Waste Management
Recycling and Local Assistance Branch
Recycling Assistance Section**

MARKET OPPORTUNITIES



**A current listing of markets for recyclable commodities recovered in
the Commonwealth of Kentucky**



Division of Waste
Management



Energy and Environment Cabinet

ABOUT MARKET OPPORTUNITIES

Market Opportunities is a current listing of state, regional, and national brokers, processors and end-users that conduct business with Kentucky's recycling industry. This information is collected by the Recycling Assistance Section, which is dedicated to providing the most accurate information to help recyclers get the best market value for their recovered commodities.

Market Opportunities lists markets for tractor-trailer load lots of materials most commonly recovered by recycling programs. Typical processing specifications for truck lot marketing are included; however, the buyer and seller should negotiate specific quality standards as well as shipping arrangements.

Pricing for many of the commodities listed can be found in the Recycling and Local Assistance Section newsletter, "The Marketplace", available online at <http://waste.ky.gov/RLA/recycling/Pages/Marketplace.aspx>

COMBINED LOADS

Some buyers purchase combined loads of more than one type of paper, plastic or metal. Some buy combined loads of ALL types of recyclables. Buyers of combined loads are indicated by an asterisk (*).

Buyers may need higher value items (such as sorted office paper and aluminum cans) in the mix in order to be able to afford to take lower value items (such as plastics and glass.)

This directory is for information only. It is neither an endorsement nor an offer to purchase. The Kentucky Division of Waste Management assumes no responsibility for sales or purchases.

This publication is printed with state funds on recycled paper and is available in alternative formats to persons with disabilities by contacting the Department for Environmental Protection, Division of Waste Management, RLA Branch, 200 Fair Oaks Ln, Frankfort, Kentucky, 40601, Phone: (502) 564-6716.



CORRUGATED CONTAINERS

Old Corrugated Containers (OCC) consists of boxes with a “fluted” corrugated medium sandwiched between layers of linerboard and is readily marketed in trailer load lots. Typically, OCC must be baled, minimum load weights are required and wax-coated material is prohibited. The buyer and seller should negotiate quality standards and baling specifications. Refer to the Institute of Scrap Recycling Industries’ (ISRI) Paper Stock Specifications (11) and (12).

Pricing may be indexed to the RISI – Pulp & Paper Weekly Yellow Sheet quotation for the Chicago area. The “Marketplace” also provides an indication of the value of corrugated containers.

MARKETS	PHONE #
Central Kentucky Fiber Resources P.O. Box 22251 Lexington, KY 40522-2251	859-225-8100
Chattanooga Paperboard Corp. 2100 Rossville Ave. Chattanooga, TN 37408	423-267-3801
Cincinnati Paperboard 5500 Wooster Road Cincinnati, OH 45226	513-871-7112
Gary Grossman Recycling P.O. Box 42491 Cincinnati, OH 45242	513-984-5614
Georgia-Pacific P.O. Box 19130 Green Bay, WI 54307-9130	920-438-2296
International Paper P.O. Box 688 1241 Mary Ingles Hwy. Maysville, KY 41056	606-564-2638
Kendricks Paper Stock Co. 1000 B Salem Rd. Mt. Vernon, IL 62864	618-242-4527
Montgomery Paper 400 East 4 th Street Dayton, OH 45402	937-222-4059
NCB Commodities, Inc. 3340 Concord Road P.O. Box 3338 York, PA 17402-0338	800-673-2581
Omaha Paper Stock Co. 5636 Vine Street Cincinnati, Oh 45216	513-641-5002

MARKETS	PHONE #
QRS 2000 Industrial Blvd. Louisville, KY 40219	502-969-3846
Rumpke Recycling 5535 Vine St. Cincinnati, OH 45217	513-242-4401 ext. 7151
Somerset Recycling P.O. Box 1348 Somerset, KY 42502	606-274-4170
Sonoco Products North Second Street Hartsville, SC 29550	843-383-7475
WestRock Corp. 2900 Home Dr. Chattanooga, TN 37410	423-267-0097
WestRock Corp. 750 South 11 th St. Louisville, KY 40210	502-583-1729
International Paper 1500 Commonwealth Dr. Henderson, KY 42420	270-830-8447



NEWSPAPER

Old newspapers (ONP) are readily marketed in trailer load lots. Typically, ONP must be clean and dry, bundled free of strapping and headers, and not sunburned. Minimum load weights are usually required and purchaser pays freight. The buyer and seller should negotiate quality standards and baling specifications. Refer to the Institute of Scrap Recycling Industries' (ISRI) Paper Stock Specifications (6) and (8).

Pricing may be indexed to the RISI Pulp & Paper Weekly Yellow Sheet quotation for the Chicago area. The "Marketplace" also provides an indication of the value of newspaper.

MARKETS	PHONE #
All-Weather Insulation 5309 Bardstown Road Springfield, KY 40069	859-336-9832
Central Kentucky Fiber Resources P. O. Box 22251 Lexington, KY 40522-2251	859-225-8100
Cincinnati Paperboard 5500 Wooster Road Cincinnati, OH 45226	513-871-7112
Fiberform Containers, Inc. 106 Adena Drive Mt. Sterling, KY 40353	859-498-3990
Gary Grossman Recycling P. O. Box 42491 Cincinnati, OH 45242	513-984-5614
Georgia-Pacific P. O. Box 19130 Green Bay, WS 54307-9130	920-438-2296
Kendricks Paper Stock Co. 1000 B Salem Road Mt. Vernon, IL 62864	618-242-4527
Montgomery Paper 400 East 4 th Street Dayton, OH 45402	937-222-4059
NCB Commodities, Inc. 3340 Concord Road P. O. Box 3338 York, PA 17402-0338	800-673-2581
Omaha Paper Stock Co. 5636 Vine Street Cincinnati, OH 45216	513-641-5002
QRS 2000 Industrial Blvd. Louisville, KY 40219	502-969-3846

MARKETS	PHONE #
Rumpke Recycling 5535 Vine St. Cincinnati, OH 45217	513-242-4001 Ext. 7151
Somerset Recycling P. O. Box 1348 Somerset, KY 42502	606-274-4170
Sonoco Products North Second Street Hartsville, SC 29550	843-383-7475
WestRock Corp. 750 South 11 th Street Louisville, KY 40210	502-583-1729



SORTED OFFICE PAPER

Sorted Office Paper (SOP) is readily marketed in trailer load lots. It consists primarily of ground wood-free white ledger, colored ledger, computer paper, xerographic paper and carbonless paper (NCR). It may include a small percentage of ground wood computer printout and facsimile paper. Typically, SOP must be dry. Minimum load weights are required and purchaser pays the freight. Some markets accept loose material. The buyer and seller should negotiate quality standards and baling specifications. Refer to the Institute of Scrap Recycling Industries' (ISRI) Paper Stock Specification (37).

Pricing may be indexed to the RISI Pulp & Paper Weekly Yellow Sheet quotation for the Chicago area. The "Marketplace" also provides an indication of SOP.

MARKETS	PHONE #
Central Kentucky Fiber Resources P. O. Box 22251 Lexington, KY 40522-2251	859-225-8100
Gary Grossman Recycling P. O. Box 42491 Cincinnati, OH 45242	513-984-5614
Georgia-Pacific P. O. Box 19130 Green Bay, WI 54307-9130	920-438-2296
Kendricks Paper Stock Co. 1000 B Salem Road Mt. Vernon, IL 62864	618-242-4527
Kimberly-Clark 601 Innovative Way Owensboro, KY 42301	270-764-4515
Montgomery Paper 400 East 4 th Street Dayton, OH 45402	937-222-4059
NCB Commodities, Inc. 3340 Concord Road P. O. Box 3338 York, PA 17402-0338	800-673-2581
Omaha Paper Stock Co. 5636 Vine Street Cincinnati, OH 45216	513-641-5002
QRS 2000 Industrial Blvd. Louisville, KY 40219	502-969-3846
Rumpke Recycling 5535 Vine St. Cincinnati, OH 45217	513-242-4401 Ext, 7151
Somerset Recycling P. O. Box 1348 Somerset, KY 42502	606-274-4170
Sonoco Products North Second Street Hartsville, SC 29550	843-383-7475

MARKETS	PHONE #
WestRock Corp. 750 South 11 th Street Louisville, KY 40210	502-583-1729



PETE PLASTICS

Polyethylene Terephthalate (PET) resin is used to make plastic soft drink bottles and food containers. It can be identified by the Society of Plastics Industries' identification code (#1) found on the bottom of the containers. Some buyers accept beverage bottles only. Typically, PET must be rinsed and drained to remove residue and other contaminants. It must be stored under a UV protective cover. Some buyers may require removal of caps, cap rings and labels. The buyer and seller should negotiate quality standards and baling requirements. Refer to the Institute of Scrap Recycling Industries' (ISRI) Guidelines for Plastic Scrap Codes P-100 through P-110.

The Marketplace provides an indication of the value of PETE.
 RecyclingMarkets.net and SecondaryMaterialsPricing.com can also provide additional information on the value of PETE.

MARKETS	PHONE #
Alternative Plastics 200 Brown Street Lawrenceburg, IN 47025	800-219-8734
Connecticut Metal Industries 605 Main Street Monroe, CT 06468	203-268-5909
Easy Products, Inc. 521 Way Street Reidsville, NC 27320	910-342-9444
Gary Grossman Recycling P. O. Box 42491 Cincinnati, OH 45242	513 984-5614
Mowhawk Industries 106 John Bankson Drive Summerville, GA 30747	336 643-7334
NCB Commodities, Inc. 3340 Concord Road P. O. Box 3338 York, PA 17402-0338	800 673-2581
QRS 2000 Industrial Blvd. Louisville, KY 40219	502-969-3846
Rumpke Recycling 5535 Vine St. Cincinnati, OH 45217	513-242-4401 ext. 7151
Signode Plastics Recycling 7080 Industrial Rd. Unit 2 Florence, KY 41042	859-727-7412
Somerset Recycling P. O. Box 1348 Somerset, KY 42502	606-274-4170

MARKETS	PHONE #
T.M.T. Recycling, Inc. 5635 Bluebell Road Cumberland, OH 43732	614-638-2265
Wellman, Inc. 1040 Broad Street Shrewsbury, NJ 07702 or P. O. Box 188 Johnsonville, SC 29555	908-542-7300 843-386-8154



HDPE PLASTIC

High-Density Polyethylene (HDPE) resin is commonly used in its natural form to make milk and water containers, and in its pigmented form to make detergent containers. The Society of Plastics Industries' identification code (#2) can be found on the bottom of the containers. Some buyers accept natural HDPE only. Typically, HDPE must be rinsed and drained to remove residues, dirt and other contaminants, and stored under a UV protective cover. Some buyers may require removal of caps, cap rings and labels. The buyer and seller should negotiate quality standards and baling requirements. Refer to the Institute of Scrap Recycling Industries' (ISRI) Guidelines for Plastic Scrap Codes P-200 through P-202.

The Marketplace provides an indication of the value of HDPE. RecyclingMarkets.net and SecondaryMaterialsPricing.com can also provide additional information on the value of HDPE.

MARKETS	PHONE #
Alternative Plastics 200 Brown Street Lawrenceburg, IN 47025	800-219-8734
Clean Tech, Inc. 500 N Dunham Dundee, MI 48131	313-529-2475
Connecticut Metal Industries 605 Main Street Monroe, CT 06468	203-268-5909
Easy Products, Inc. 521 Way Street Reidsville, NC 27320	910-342-6767
Gary Grossman Recycling P. O. Box 42491 Cincinnati, OH 45242	502-624-5673, 5026, or 5907
Graham Recycling Co. 505 Windsor Street York, PA 17404	513-984-5614
KW Plastics Recycling Division P. O. Drawer 707 Troy, AL 36081	717-852-7744
NCB Commodities, Inc. 3340 Concord Road P. O. Box 3338 York, PA 17402-0338	800-633-8744
Polymer Resource Group, Inc. 8933 Yellow Buck Road Baltimore, MD 21237	800-673-2581
QRS 2000 Industrial Blvd. Louisville, KY 40219	502-696-3846
Rumpke Recycling 5535 Vine St. Cincinnati, OH 45217	513-242-4401, Ext. 7151

MARKETS	PHONE #
Somerset Recycling P. O. Box 1348 Somerset, KY 42502	606-274-4170
T.M.T. Recycling, Inc. 5635 Bluebell Road Cumberland, OH 43732	(561) 330-8520 ext. 201 ext. 203 or 614-638-2265



POST-INDUSTRIAL PLASTICS

This class of plastic resins is produced primarily as a waste product of plastics manufacturers. They have been recovered or diverted from the waste stream and not from the post-consumer recycling stream. Most cannot be reused within the original manufacturer's process. They may consist of both injection and blow molded materials, rigid or flexible in form, and can be any of the SPI Codes 1 thru 7. Many fall within the #7 OTHER category (i.e. Nylon, ABS, AAS, Polycarbonate, Acrylic and etc.). As with other plastics, it must be clean and dry, and protected from UV damage. The exact resin must be determined in order to market the materials. The best source of this information is from the manufacturer. Usually, the buyer will want a sample of 2 lbs. minimum to ensure that the material is suitable for their use. The buyer and seller should negotiate quality, packaging (i.e., baled or in Gaylord boxes) and transportation responsibility before shipping. Refer to the ISRI Guidelines for Plastic Scrap General Information page for further information.

MARKETS	PHONE #
Alternative Plastics 200 Brown Street Lawrenceburg, IN 47025	800-219-8734
Coll Materials LLC 59985 Southgate Rd. Byesville, OH 43723	740-685-0022
Central Kentucky Fiber Resources LLC P.O. Box 22251 Lexington, KY 40522-2251	859-225-8100



GLASS

Container glass can be recycled an infinite number of times and is the most versatile food container material. Seventy percent of glass containers in the U.S. are clear (or "flint") and the balance classified as brown (or "amber"), green and blue. Color separation is a major quality control issue. Glass can be marketed whole or crushed and some breakage is permitted. It is typically shipped in Gaylord boxes although the buyer sometimes provides steel containers. Containers must not be so heavy they cannot be lifted by a hand-operated pallet jack. Unlike most commodities, the shipper generally pays freight. Typically, all lids, caps and neck rings must be removed and containers rinsed and drained to remove residues, dirt, and other contaminants. Labels may sometimes remain intact. Cullet should be stored on a concrete pad to avoid contamination with dirt or gravel, and be covered during wet weather. Non-container glass (such as window glass, Pyrex, light bulbs, electronic tubes, ceramics, and drinking glasses) is unacceptable and considered a very serious contaminant. Refer to the Institute of Scrap Recycling Industries (ISRI) guidelines for container glass cullet. The buyer and seller should negotiate specific requirements.

Mixed load buyers (marked with an asterisk under the other commodities) will accept glass along with other commodities but may not accept it by itself due to its lower value.

The Marketplace provides an indication of the value of glass. RecyclingMarkets.net and SecondaryMaterialsPricing.com can also provide additional information on the value of glass.

[Glass Resource Locator link:](#)

MARKETS	PHONE #
Capitol Materials 401 Washington St. Dayton, OH 45402	(397) 222-7479
Cincinnati Cullet 1984 State Street Cincinnati, OH 45214	(513) 921-3711
Rex Alton Companies RR5 Box 90 Vincennes, IN 47591	(812) 882-8519
QRS 2000 Industrial Blvd. Louisville, KY 40219	502-969-3846
Rumpke Recycling 5535 Vine St. Cincinnati, OH 45217	513-242-4401, Ext. 7151

MARKETS	PHONE #
Strategic Materials Inc. (SMI) 2440 W. Minnesota St. Indianapolis, IN 45241	317-484-2550
or 101 S. Arch St. Newark, OH 43055	614-349-9523
Or 1035 Thompson Rd. Industrial Park Ashland City, TN 37015	615-792-5097



ALUMINUM

Aluminum cans (referred to as Used Beverage Cans or "UBC") are readily marketed in trailer load lots. UBC can be sold in densified biscuits, briquettes, bales, flattened or shredded. UBC must be magnetically separated from bi-metal and tin cans and free of steel, lead, plastics and other foreign substances. Other aluminum items cannot be mixed with UBC. UBC pull-tabs are not marketable as an item by themselves. The buyer and seller should negotiate quality standards and baling requirements. Refer to the Institute of Scrap Recycling Industries' (ISRI) Guidelines for Nonferrous Scrap -- code words Talcred, Taldeck, Taldon and Taldork.

Pricing may be indexed to the London Metal Exchange. The "Marketplace" also provides an indicator of the value of UBC.

MARKETS	PHONE #
AMG Resources Corp. 459 N. Cline Avenue Gary, IN 46406	610-954-0395
Anheuser Busch 10733 Sunset Office Drive Suite 400 St. Louis, MO 63127	800-325-7042 ext. 79325
Baker Iron and Metal Co. 740 Rockcastle Ave. Lexington, KY 40505	859-255-5676
Columbia Metals Recycling 2601 West Fourth Street Owensboro, KY 42301	270-926-9620
Commonwealth Aluminum Corp. 1372 State Rt. 1957 Lewisport, KY 42351	800-627-1944
Connecticut Metal Industries 605 Main Street Monroe, CT 06468	203-268-5909
Freedom Metals, Inc. 1225 S. 15 Street Louisville, KY 40210	502-637-7657
Gary Grossman Recycling P. O. Box 42491 Cincinnati, OH 45242	513-984-5614
Gordon Scrap Iron & Metals 637 Patterson St. Lexington, KY 40508	859-246-1010

MARKETS	PHONE #
IMCO Recycling of Ohio, Inc. 7335 Newport Rd., SE Uhrichsville, OH 44683	972-869-6575
ISA Metal Center 7100 Grade Lane Louisville, KY 40213	502-361-0187
Midwest Metals 13051 Forest Centre Ct. Louisville, KY 40223	502-244-6063
QRS 2000 Industrial Blvd. Louisville, KY 40219	502-569-3846
Rumpke Recycling 5535 Vine St. Cincinnati, OH 54217	513-242-4401, ext. 7151
Southern Alloy 440 S Front Street P. O. Box 688 Rockwood, TN 37854	800-467-2790
Wise Recycling, Inc. 1554 Old Frankfort Pike Lexington, KY 40504	859-281-6227



STEEL CANS

The steel can is often referred to as a "tin can" because some steel cans are coated with a thin layer of tin to prevent rust and protect the contents of the can. Steel food and beverage cans should be rinsed prior to recycling. Paint cans should be air-dried with only a thin layer of dry paint remaining in the can and the lid removed to allow for visual inspection. Lids should be collected and baled with the steel cans. Aerosol cans should be emptied through normal use. Plastic spray nozzles and labels from any steel cans do not need to be removed for recycling. All steel cans (food, beverage, paint and aerosol), along with steel caps and closures can be baled together for shipment. Refer to the Institute of Scrap Recycling Industries' (ISRI) Guidelines for Ferrous Scrap, code number 213.

Mixed-load buyers (marked with an asterisk under the other commodities) may accept steel cans along with other commodities but may not accept them by themselves.

The Marketplace provides an indication of the value of steel cans. Recycling Markets.net and SecondaryMaterialsPricing.com can also provide additional information on the value of steel cans.

MARKETS	PHONE #
AMG Resources Corp. 459 N. Cline Avenue Gary, IN 46406	610-954-0395
Baker Iron and Metal Co. 740 Rockcastle Ave. Lexington, KY 40505	859-255-5676
Central Kentucky Fiber Resources, LLC P.O. Box 22251 Lexington, KY 40522-2251	859-225-8100
Columbia Metals Recycling 2601 West Fourth Street Owensboro, KY 42301	270-926-9620
Commonwealth Aluminum Corp. 1372 State Rt. 1957 Lewisport, KY 42351	800-627-1944
Connecticut Metal Industries 605 Main Street Monroe, CT 06468	203-268-5909
Freedom Metals, Inc. 1225 S. 15 Street Louisville, KY 40210	502-637-7657
Gary Grossman Recycling P. O. Box 42491 Cincinnati, OH 45242	513-984-5614

MARKETS	PHONE #
Gordon Scrap Iron and Metals 637 Patterson St. Lexington, KY 40508	859-246-1010
IMCO Recycling of Ohio, Inc. 7335 Newport Rd., SE Uhrichsville, OH 44683	972-869-6575
ISA Metal Center 7100 Grade Lane Louisville, KY 40213	502-361-0187
Midwest Metals 13051 Forest Centre Ct. Louisville, KY 40223	502-244-6063
QRS 2000 Industrial Blvd. Louisville, KY 40219	502-569-3846
Rumpke Recycling 5535 Vine St. Cincinnati, OH 54217	513-242-4401, ext. 7151
Southern Alloy 440 S Front Street P. O. Box 688 Rockwood, TN 37854	800-467-2790
Wise Recycling, Inc. 1554 Old Frankfort Pike Lexington, KY 40504	859-281-6227

NEED MORE HELP?

We hope Market Opportunities has helped you find the best market for your commodities. To further enhance your marketability, partnering or regionalizing with nearby recycling programs has several advantages, and is typically the natural progression of highly successful recycling programs. These recycling partnerships will often increase the number of competitive markets within your range and create synergy between communities that may benefit all. The Recycling Assistance Section is experienced in providing guidance and information on how to successfully develop these partnerships. Best of all, our onsite consultation and marketing assistance is free. To learn more about our services and how we can help you get more out of your program, browse our website at <http://waste.ky.gov/RLA/recycling/Pages/recycling.aspx> or contact us at:

Kentucky Division of Waste Management Recycling Assistance Section

300 Sower Boulevard, 2nd Floor

Frankfort, KY 40601

Phone: 502-564-6716 Fax: 502-564-4245

Telecommunications device for the deaf/hard-of-hearing: 502-564-0172

E-mail: waste@ky.gov Web site: <http://www.waste.ky.gov/>

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